

# The Crossover



**Hosted by CLS Financial Services**  
Los Alamitos • Rossmoor • El Dorado Park Estates  
Seal Beach - College Park East, West, North

## Broker Tour

### Crossover Broker Tour Guidelines:

1. Tour List and Lender updates will be provided at CLS Financial Services each Tuesday at 10:30 AM.
2. Tour hours are from 11AM to 1 PM.
3. Tour payment can be made online at [www.clsfinancial.com](http://www.clsfinancial.com) via PayPal or bring check payable to CLS Financial Services at 4450 Cerritos Avenue Los Alamitos, CA 90720.
4. Maximum of 10 properties on tour weekly.
5. You must have your property submission and payment in by Friday 2 PM. Please fax application to 562-594-6885. Email confirmation with details will be sent to confirm receipt of reservation.
6. Any change to property information must be made by 2 PM Monday prior to tour date.
7. Property submissions received after Friday at 2 PM will be set for the a later tour. NO EXCEPTIONS.
8. In the event your property must be moved to a later tour, you will be notified via email
9. If for any reason a scheduled listing is unable to be viewed, the listing must be resubmitted following standard procedure.
10. The listing must fall within the Crossover boundaries: Los Alamitos, Rossmoor, Seal Beach - College Park East, West, North and El Dorado Park Estates
11. All houses on tour must be listed as Active in MLS.
12. All houses must be held open with an agent present the entire time.
13. The listing agent is the only person authorized to place a listing on the tour. The agent must wait a minimum of 6 months before repeating their listing on the tour.
14. If property is difficult to locate, please flag to ensure maximum exposure.
15. For the safety of your clients "Vacant" or "Lock Box" information will not be posted on tour sheets.
16. All tour guidelines are subject to change at any time. For inquiries and feedback contact Crossover Tour Coordinator Marlena McElroy at [crossover@clsfinancial.com](mailto:crossover@clsfinancial.com) or 562-594-6884 Ext106.

### Tour Application:

Office Name: \_\_\_\_\_ Agent Name: \_\_\_\_\_

Main Phone: \_\_\_\_\_ Agent Email: \_\_\_\_\_

Property Address: \_\_\_\_\_

MLS#: \_\_\_\_\_ Tour Date Requesting: \_\_\_\_\_

Price: \_\_\_\_\_ Bedrooms: \_\_\_\_\_ Baths: \_\_\_\_\_ Sq. Ft.: \_\_\_\_\_

Property Description: \_\_\_\_\_

### Payment Options:

- Use existing Annual Membership    Register for new Annual Membership    Individual Listing
- New members and individual listing registrations must submit payment prior to requested tour date.
  - Annual membership fee is \$45.00. Includes unlimited properties throughout the year.
  - Non-member fee is \$15.00 per individual listing. Pay by Check or PayPal at [www.clsfinancial.com](http://www.clsfinancial.com).

**562.594.6884 ext 106**



**[crossover@clsfinancial.com](mailto:crossover@clsfinancial.com)**